



# Town of Nantucket

## EXHIBIT B

### PROPOSAL RESPONSE FORM (BID FORM)

#### JETTIES BEACH CONCESSION LEASE 2027-2031

The undersigned proposes to the Town of Nantucket the lease price specified below for the specifications contained herein. Proposal Price must include all costs and all other expenses. There will be no reimbursable expenses allowed in the lease.

CONTRACT YEAR	ANNUAL LEASE FEE (\$120,000 MINIMUM BID FIRST-YEAR BID; MINIMUM 3.0% INCREASE ANNUALLY)	REVENUE SHARE (MINIMUM BID 5.0% OVER \$1.0M GROSS SALES ANNUALLY; EXCLUDING ALCOHOL SALES)
<b>Year 1:</b> Jan. 1, 2027 – Dec. 31, 2027	\$	_____ % above \$1,000,000 gross sales.
<b>Year 2:</b> Jan. 1, 2028 – Dec. 31, 2028	\$	_____ % above \$1,000,000 gross sales.
<b>Year 3:</b> Jan. 1, 2029 – Dec. 31, 2029	\$	_____ % above \$1,000,000 gross sales.
<b>Year 4:</b> Jan. 1, 2030 – Dec. 31, 2030	\$	_____ % above \$1,000,000 gross sales.
<b>Year 5:</b> Jan. 1, 2031 – Nov. 15, 2031	\$	_____ % above \$1,000,000 gross sales.
<b>TOTAL PROPOSAL AMOUNT FOR 5 YEAR LEASE:</b>	\$	Average %: _____ %

Total 5-year proposed lease fee amount in words:

---

---

---



# Town of Nantucket

## PROPOSAL RESPONSE FORM (BID FORM)

### JETTIES BEACH CONCESSION LEASE 2027-2031

---

Name of proposer

Telephone Number

---

FEIN or SSN

---

Address, City, State and Zip Code

---

---

Signature of proposer's authorized individual

Date

---

Printed Name & Title

**NOTE:** If the proposer is a corporation, indicate state of incorporation under signature and affix corporate seal; if a partnership, give full names and residential addresses of all partners; if an individual, give residential address if different from business address.